Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Period\_\_\_\_\_\_\_\_\_ Date\_\_\_\_\_\_\_\_\_\_\_\_

To Buy And Sell

***Directions:*** You are going to use your background knowledge of animals to role-play as a buyer and a seller of an animal of your choice.

To Buy: As an educated buyer, you will conduct a thorough interview with the seller asking questions and examining the animal you would like to purchase. List 10 pre purchase questions you should ask the seller along with an associated “deal breaker.” For example, if you were buying a horse and you asked the owner if it had ever suffered from colic and the owner said yes, you might choose not to buy the animal if you don’t want to take a chance on a horse that has already been predisposed to colic.

 ***Breed & Species of Animal you would like to buy***:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Question #1:**

 Deal breaker:

**Question #2:**

 Deal breaker:

**Question #3:**

 Deal breaker:

**Question #4:**

 Deal breaker:

**Question #5:**

 Deal breaker:

**Question #6:**

 Deal breaker:

**Question #7:**

 Deal breaker:

**Question #8:**

 Deal breaker:

**Question #9:**

 Deal breaker:

**Question #10:**

 Deal breaker:

Describe in a short paragraph the characteristics of the animal you WOULD buy:

(Hint: Use your pre-purchase questions to guide this description. What answers do you want to hear?)

To Sell: As a seller, you are going to set a price for the animal you are going to sell and identify key factors that justify the animal’s value and selling points you will use to market your animal. (Color, training, conformation, temperament, experience, pedigree, etc)

***Breed & Species of Animal you are selling***:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Sale Price: \_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Factor #1:**

**Factor #2:**

**Factor #3:**

**Factor #4:**

**Factor #5:**